

# Facilitating SMR deployment through sustainable project financing: A developer's perspective

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### 1. Essence

The deployment of thousands of SMR\*s is crucial to meeting the growing demand for firm clean energy, enhancing energy security, and accelerating decarbonization efforts.

To achieve this, the SMR industry must be transformed into a bankable and investable sector—similar to the commodities market—attracting capital from a diverse range of sources, including multilateral development banks, export credit agencies, private financial institutions, institutional investors, large corporations, sovereign wealth funds, and private equity firms.

The key to success lies in demonstrating project viability. Debt and equity providers need confidence in our narrative and the feasibility of these projects.

It's essential to recognize that technology development and project development are two distinct challenges.

SMRs, being smaller and more manageable than ultra-mega projects, offer a promising path toward success—if we can position them effectively as scalable, investable ventures.

## 2. The GAP we need to bridge

#### Phase up to FOAK

#### Origin of Risk Money

- VC / Angel investors
- Wealthy investors
- Strategic partners
- Gov't Grants

## The Chasm

#### **Deployment Phase with flow of capital**

#### Source of capital we need

#### **Debt providers:**

- Multilateral Development Banks (MDBs)
- Export Credit Agencies (ECAs)
- Private Banks
- Green Bonds and Climate Funds
- Supply-chain / Offtake financing

#### **Equity providers:**

- Sovereign Wealth Funds (SWFs)
- Private Equity (PE) Funds
- Pension Funds
- Institutional Investors
- Corporate Investors

Early stage – innovators/visionaries Middle Stage – early majority

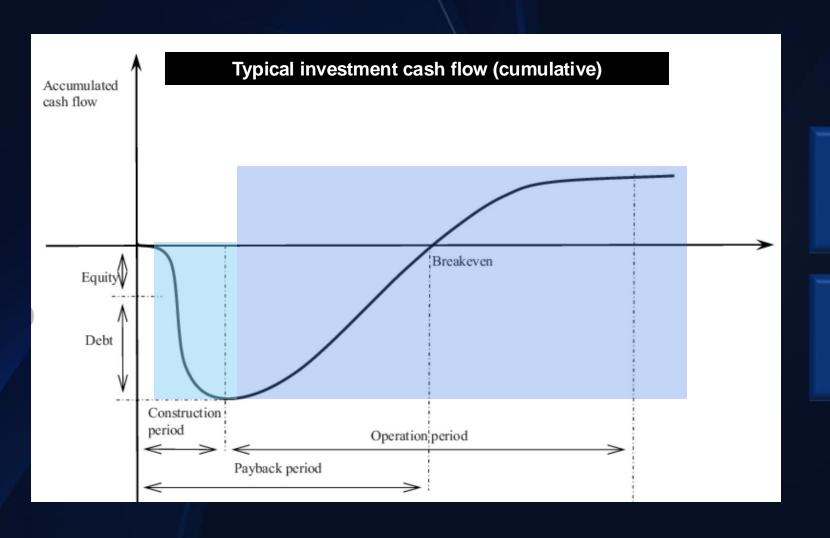
Late Stage – more customers

## 3. Capital providers need to believe in project viability



# 4. Project Viability

Capital providers must believe in our ability to deliver the project on-time and on-budget (relatively)



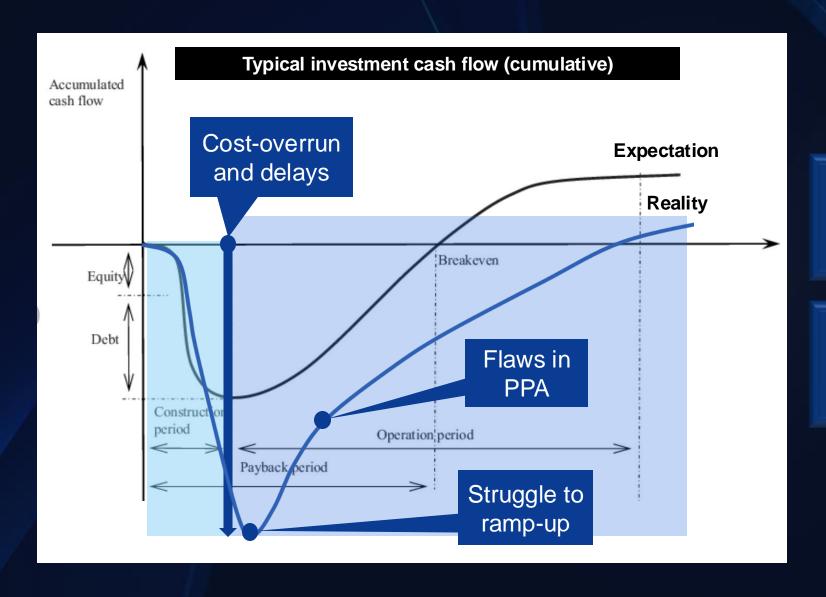
Project Economics

Market risk

Technology risk

Project execution risk

# 5. What Capital Providers Fear



Project Economics Technology risk

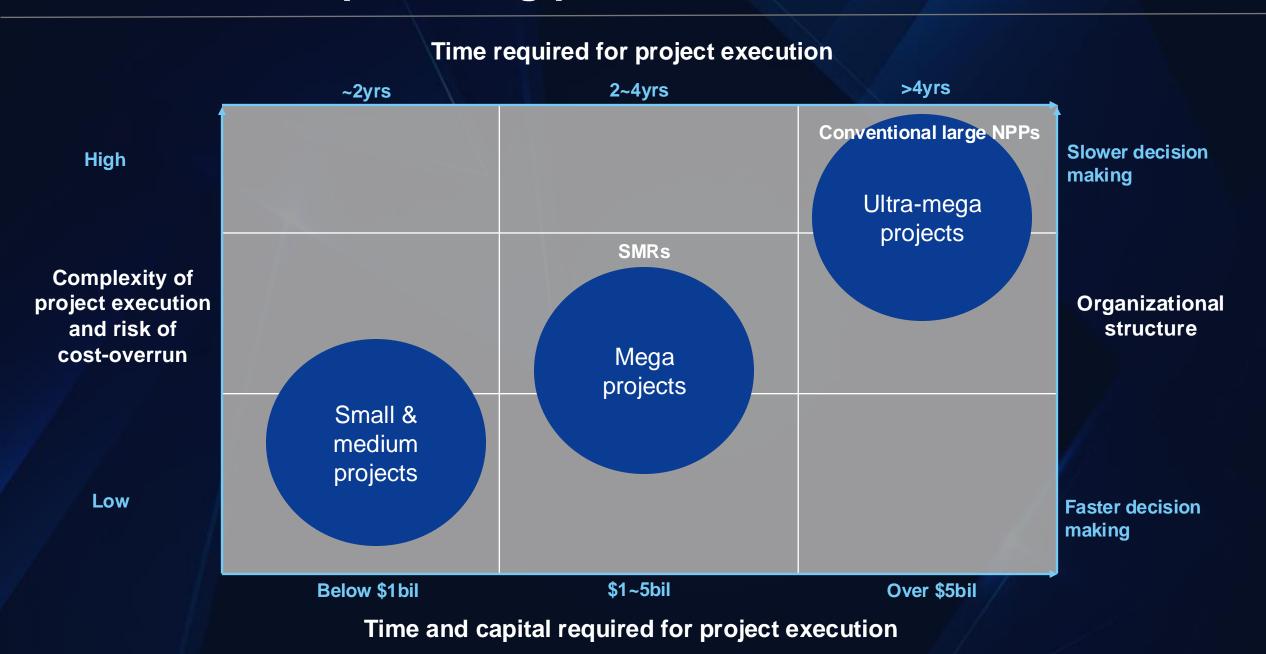
Market risk

Project execution risk

# 6. Two Distinct Capabilities

Technology Development Project Development

## 7. SMRs offer a promising path towards success



# 8. Summary – Roadmap to Success

Comprehensive project design and execution planning for new project

Clear and efficient decision-making processes, enabling prompt corrective actions

Expanded project portfolio due to economy of scale and increased financing opportunities







Strong partnerships and a team of exceptional professionals Successful on-time and on-budget project delivery

Time and capital required for project execution



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